

Introducing TFP Special Types

We are pleased to announce the introduction of a new scheme to provide cover for a variety of Special Vehicles including agricultural, mechanical plant, tar sprayers and many more.

The TFP Special Types Scheme is a flexible vehicle insurance product offering a variety of options that can be tailored to suit individual needs.

The TFP Special Types Scheme provides cover for a wide variety of vehicles and Plant including:

- **Agricultural Machinery**
Including tractors, harvesters, and many more
- **Mechanical Plant**
Including diggers, bulldozers, levellers, excavators, rollers, grabs, shovels and many more
- **Dumpers**
- **Fork Lift Trucks**
Including electric goods trolleys, three wheeled carriers and other trolleys not designed for road use
- **Mobile Plant**
Including compressors, spraying plant, welding plant, concrete pumps and many more
- **Tar Sprayers and road finishing machines**
- **Cranes**
- **Dustcarts**
Including dustcarts, gully emptiers, road sweepers, water carts and tower wagons
- **Snowploughs and gritting machines**



Standard cover includes indemnity for the hirer and attached cover for equipment and trailers.

The introduction of this policy brings an exciting development to the extension of the TFP Schemes product range and will provide brokers with access to an ever growing number of quality insurance policies, all backed by Norwich Union, who provide one of the most competitive covers in the market.

The TFP Special Types Scheme will shortly be followed by another new product line – TFP Truck – look out for further details on the introduction of this and other new products overleaf, and in newsletters over the coming months.

For further information on the TFP Special Types cover – call us now on

029 20 30 10 30

➔ TFP Truck

COMING SOON

Another great innings from TFP Schemes



Register for the TFP Schemes –

“Champions of Cricket” Promotion.

Starts on the 13th October and runs to 23rd November 2008.

[See inside for more details](#)

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“...a great achievement for TFP Schemes and whatever the result it’s wonderful to be recognised by the industry in this way.”

Welcome...

Despite the difficult economic conditions experienced throughout 2008, TFP Schemes has continued to develop and grow its broker network and its product range.

This edition of Cover Notes provides details of the exciting product developments that have recently been introduced and others that are being introduced during the next quarter. In addition, enhancements to our online Client Management and Quotation system – TFP SOLO are also ongoing as are changes to the “look and feel” of our website.



At the time of going to print, we had just received confirmation that TFP Schemes

had been short listed in the Insurance Age Brokers Awards in the “Wholesale Insurance Company of the Year” category. To be honoured in this way is a great achievement for TFP Schemes and whatever the result it’s wonderful to be recognised by the industry in this way.

We would like to thank all our supporting brokers for their continued support and look forward to providing you with an ever increasing product range and of course the very best of broker service and support.



Damian Walsh, Partner

Product Enhancements

Unlimited Windscreen Cover - Now available



Great news for all your clients. We are now able to provide unlimited windscreen cover if your clients use RAC Auto Windscreens (RAC AW).



At present cover is provided on TFP Taxi policies up to £250 and on TFP Executive policies up to £500. To gain

the benefit of this excellent added value cover, clients should report any claim for windscreen damage through the Norwich Union Clubline telephone number provided in their policy.

Product Developments

London Taxi - Now available



We are pleased to announce that cover for London Taxis and Mini Cabs is now available on TFP SOLO.

Providing all the features and benefits of our standard TFP Taxi cover, the introduction of this new product is being enthusiastically welcomed by many of our brokers based in the capital and

beyond. The policy is of course backed by Norwich Union.

Multi Vehicle Cover - Now available

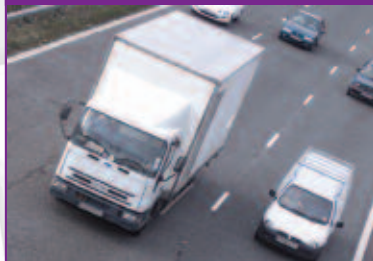


Another great new product available on TFP SOLO - Multi Vehicle Cover. Cover will be available online for named drivers at a discounted rate and tailored to maintain NCB on each vehicle if required.

TFP Multi Vehicle provides Private and Public Hire cover for up to 4 taxis, MPV's and Minibuses. The policy can be tailor made to suit your clients requirements. The policy will include the standard benefits that are featured in all other TFP Schemes.

We can quote for these now, please contact our sales team on 029 20 30 10 30 for more information.

TFP Truck - Coming Soon



We are currently developing a new product in conjunction with Norwich Union to provide cover for trucks, vans, HGV and heavy loaders.

We will keep you informed on the launch of this new product.

All finance deals on TFP SOLO gain enhanced commission



A variety of finance facilities are now made available through TFP SOLO providing your clients with flexible payment methods for their hire vehicle insurance needs.

This includes credit and debit card payment and also premium finance facilities to allow payment of the

insurance premium, this is competitively priced at 8.5% and is on a non-recourse basis.

Of particular interest to brokers will be the provision of a 2% Override Commission on all finance deals, undertaken via the online TFP SOLO system.



TFP SCHEMES "CHAMPIONS OF CRICKET" PROMOTION

Knock them for Six

And become a TFP SOLO Champion

Another great innings from TFP Schemes.

With over 1000 brokers now registered to use our market leading online Client Management and Quotation System – TFP SOLO, TFP Schemes is now providing a fast and efficient method for brokers to transact all their hire vehicle insurance business.

The system allows you to gain access online to quotations and documentation for the majority of our schemes which includes –TFP Taxi (including London Taxicabs, Mini Cabs and short period policies), TFP Executive, TFP Liability, TFP Minibus Products, TFP Special Types and TFP Multi Vehicles.

TFP Schemes – “Champions of Cricket” Promotion

The promotion rewards you for sales of our products from 13th October 2008 to 23rd November 2008. For every sale conducted between these dates the following “runs” will be allocated to the individual broker:

Sale of	TFP Liability	2 runs
	TFP Taxi	3 runs
	TFP Minibus	3 runs
	TFP Taxi Fleet	FOUR
	TFP Multi Vehicles	FOUR
	TFP Executive	SIX
	TFP Special Types	SIX



Each run can be exchanged at the end of the Champions of Cricket promotion for Capital Bond Shopping

Vouchers which can be used in over 160 high street and online stores.



The value of the Cricket Runs are shown in the table below:

Cricket Runs	Capital Bond voucher value
200 Runs	£1000
100 Runs	£500
50 Runs	£250
20 Runs	£100

Points are unlimited

In addition to the above, each person registering for the promotion will be entered into our free prize draw with the winner receiving an overnight stay for two people in one of the leading UK Country House Hotels and Leisure Spas.

So step up to the crease and take part in the “Champions of Cricket” promotion today by completing the form below or email your details to enquiries@tfpschemes.co.uk Once registered we will automatically distribute the vouchers to each broker at the end of the promotion.

Terms and conditions available on request.



Register Now via our website or fax your contact details below

Name _____

Company _____

Address _____

Postcode _____ Tel No: _____

Email address _____

www.tfpschemes.co.uk Fax: 029 20 30 10 40

Types of Specialist Vehicles as categorised by the Department of Transport

The following vehicles are classified as specialist vehicles.

Three or four-wheeled light vehicles - category B1

Motor tricycles or quadcycles in category B1 have:

- three or four wheels, a design speed greater than 50 km per hour
- an unladen weight of no more than 550 kg

These vehicles may be designed as a small car with car-type controls or a motorcycle with motorcycle-type controls. You must be 17 years old to use a vehicle in this category.

Agricultural tractors - category F

Agricultural or forestry tractors:

- have two or more axles
- are constructed for use as a tractor for work off the road in connection with agriculture or forestry

If you want to drive tractors on public roads you must be at least 16 years old. At 16 you are restricted to



a tractor which is no more than 2.45 metres wide and only driving on the road when travelling to and from a driving test appointment until you've passed your category F driving test.

At 17 years old you can drive any tractor and you can drive unaccompanied on the road displaying L plates, or D plates in Wales.

Road rollers - category G

Before you can apply for a provisional licence for a category G a driver must have passed a test for a vehicle in category B.

At 17 years old you can drive a road roller:

- with metal rollers
- weighing less than 11.69 tonnes unladen

• which isn't steam propelled
At 21 years old you can drive other road rollers. These include rollers:

- which have pneumatic, resilient or elastic tyres
- that weigh more than 11.69 tonnes unladen
- that are steam propelled

Track laying vehicles steered by their tracks - category H

Before you can apply for a provisional licence for a category H you must have passed a test for a vehicle in category B.

You must be at least 21 years old to drive these vehicles.

Mowing machines or pedestrian-controlled vehicles - category K

Mowing machines are specialist, ride-on, grass-cutting vehicles with permanent cutting equipment.

A pedestrian-controlled vehicle is a powered vehicle where the operator walks with the vehicle, and does not ride on it. This vehicle is not treated as a motor vehicle, so you will not need a driving licence to use one.

You must be 16 years old to drive these vehicles.

Register Now for TFP SOLO

Following receipt of your registration we will then contact you to confirm your access to the TFP SOLO system, allowing you immediate use of the TFP SOLO quotation service. **Please fax this completed form to 029 20 30 10 40 or register on line at www.tfpschemes.co.uk**

Name _____

Company _____

Address _____

Postcode _____

Tel No: _____

Email address _____

Number of Single Taxi policies written in last 12 months. _____

Do you write any of the following types of covers? Please indicate approx number undertaken in last 12 months.

Taxi Fleet _____ Executive Vehicles _____ Minibus _____ Coach _____ Funeral Cars _____ Funeral Homes _____



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